

Testimonios / Usuarios

WAL-MART

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March 28, 1994

Mr. Steve Davis
Vice President
Fuel - Tek
126 S. 5th Street
Leesburg, FL 34748

Dear Steve,

This letter is in response to our conversation regarding the "FEROX 230" evaluation we have recently completed at our Brooksville terminal.

As you know the evaluation began on July 3, 1993. After the preliminary emissions test was performed we treated one of our fueling stations with "FEROX 230". The remaining fueling station was left untreated as a control measure.

After several months another emissions test was performed. The results were a reduction in all emissions.

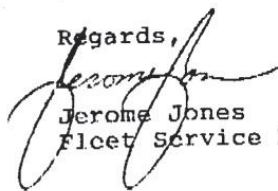
The most significant result of the test was the reduction of fuel consumption on all of the test vehicles. The test fleet experienced a Mile Per Gallon (MPG) increase from 3% to over 10%. These percentages changed as conditioning of the engines continued. At the conclusion of the test (approximately five months) the MPG changes were between 5% and 8% for all vehicles. This represents a substantial savings.

In addition to the fuel savings, which were easily substantiated by comparing our in-house fuel records, there were other positive results. Many of our drivers reported increased power and performance and reduced particulate emissions (smoke). As the test proceeded it was amusing to watch long lines form at the treated fueling station. I could tell that the drivers were talking to each other and sharing information. It was apparent that something positive was happening.

Because the data that was evaluated was our own, and the length of the test was of sufficient duration, the confidence level for the final results is very high.

I hope this recap of our experience with "FEROX" will be of help. If you need any additional information please call. We are very pleased with the performance of "FEROX".

Regards,


Jerome Jones
Fleet Service Manager